

# Small-Mid Cap Value II

QUARTERLY UPDATE AS OF MARCH 31, 2021



FOR PROFESSIONAL INVESTORS ONLY

## Investment Objective(s)

- Long-term total return > Russell 2500 Value index plus 200 to 400 bps
- Target volatility < Russell 2500 Value

## Strategy Summary

River Road's Small-Mid Cap Value II (SMID II) Strategy focuses on companies between \$500 MM and \$10 B in market cap. The SMID II Strategy employs the same bottom-up, fundamentally driven investment process as the firm's Small Cap Value and Small-Mid Cap Value Strategies.

- Bottom-up, fundamentally driven stock selection
- Balanced diversification
- Structured sell discipline

## Portfolio Managers



### J. Justin Akin

18 years of experience;  
managed Portfolio since inception  
Centre College, BS



### R. Andrew Beck

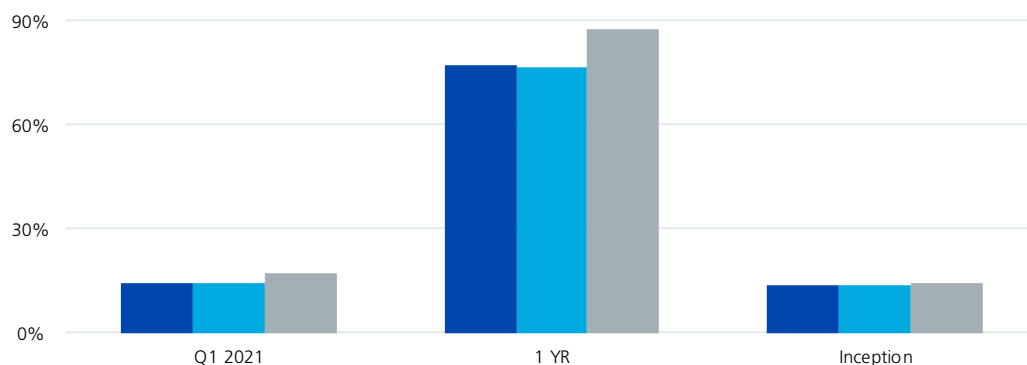
22 years of experience;  
managed Portfolio since inception  
University of Louisville, BS  
Babson College, MBA



### James C. Shircliff, CFA

48 years of experience;  
managed Portfolio since inception  
University of Louisville, BS

## Trailing Returns



|                               | Q1 2021       | 1 YR           | Inception     |
|-------------------------------|---------------|----------------|---------------|
| SMID II Composite - Gross     | 14.32%        | 77.17%         | 13.75%        |
| SMID II Composite - Net       | 14.22%        | 76.52%         | 13.30%        |
| Russell 2500 Value            | 16.83%        | 87.47%         | 14.34%        |
| <b>Out / Underperformance</b> | <b>-2.51%</b> | <b>-10.30%</b> | <b>-0.59%</b> |

## Calendar Year Returns

|                               | 2020          | 2019 <sup>1</sup> |
|-------------------------------|---------------|-------------------|
| SMID II Composite - Gross     | 1.18%         | 10.67%            |
| SMID II Composite - Net       | 0.77%         | 10.40%            |
| Russell 2500 Value            | 4.88%         | 5.54%             |
| <b>Out / Underperformance</b> | <b>-3.70%</b> | <b>+5.13%</b>     |

Past performance is no guarantee of future results. There is a risk that invested capital may be lost. Performance is shown gross and net of fees. Inception date: May 1, 2019. <sup>1</sup>May 1, 2019 through December 31, 2019. Out/underperformance compares the gross Composite and index. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group. Please see reverse side for important disclosure information.

## Market Highlights

- Stocks delivered robust returns in Q1, capping a historic 12-month recovery.
- Small cap and value delivered one of their best relative performances in decades.
- Within the Russell 2500 Value index, **Energy (+38.08%)** and **Consumer Discretionary (+26.02%)** posted the highest total returns, while **Utilities (+3.82%)** and **Health Care (+6.49%)** posted the lowest.
- It was a disappointing quarter for active small cap value managers with just **36%** beating the index. However, following a very difficult January, performance significantly improved as the quarter progressed.

## Portfolio Highlights

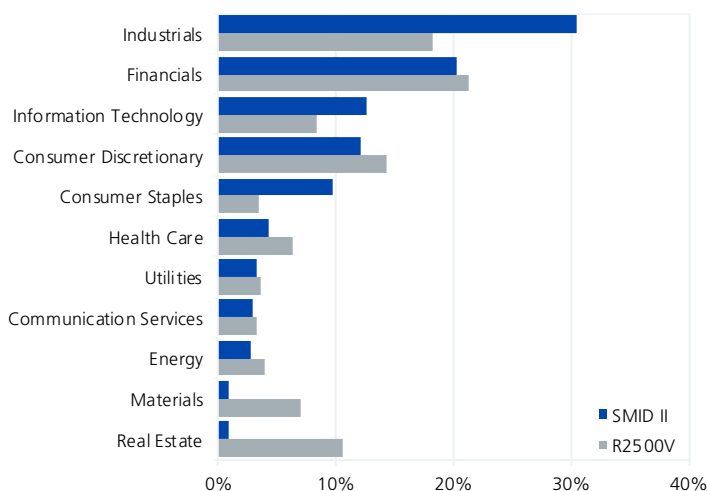
- For Q1, the Small-Mid Cap Value II (SMID II) Composite returned **+14.32%** (+14.22% net) versus **+16.83%** for the Russell 2500 Value benchmark.
- The sectors with the highest contribution to relative return in Q1 were **Real Estate (+77 bps)** and **Information Technology (+57 bps)**.
- The holdings with the highest contribution to Portfolio return were **Atkore Inc. (ATKR, +124 bps)** and **Avaya Holdings Corp. (AVYA, +107 bps)**.
- The sectors with the lowest contribution to relative return in Q1 were **Financials (-293 bps)** and **Consumer Discretionary (-56 bps)**.
- The holdings with the lowest contribution to Portfolio return were **Cannae Holdings Inc. (CNNE, -49 bps)** and **Air Transport Services Group Inc. (ATSG, -35 bps)**.

## Outlook

- Absolute valuations are alarmingly high and investor sentiment is euphoric, but the recovery shows few, if any, signs of retreating. From a relative perspective, small cap still looks attractive versus large cap and value remains 'dirt cheap' compared to growth.

Discovering value,  
off the beaten path®

## Sector Weights



## Portfolio Contribution

| Top Contributors                     | Avg Wgt | Contrib |
|--------------------------------------|---------|---------|
| ATKR Atkore Inc.                     | 1.90%   | +1.24%  |
| AVYA Avaya Holdings Corp.            | 2.90%   | +1.07%  |
| FIX Comfort Systems USA Inc.         | 2.44%   | +0.93%  |
| BJ BJ's Wholesale Club Holdings Inc. | 3.48%   | +0.80%  |
| STAY Extended Stay America Inc.      | 2.24%   | +0.72%  |

## Bottom Contributors

|  |       |        |
|--|-------|--------|
| CNNE Cannae Holdings Inc.              | 3.91% | -0.49% |
| ATSG Air Transport Services Group Inc. | 4.26% | -0.35% |
| VST Vistra Corp.                       | 0.96% | -0.28% |
| PINC Premier Inc. (CI A)               | 3.10% | -0.08% |
| LBRDK Liberty Broadband Corp. (CI C)   | 0.25% | -0.04% |

**Past performance is no guarantee of future results. There is a risk that invested capital may be lost.** GICS sector breakdown reflects percent of equity; stocks without a reported sector are not presented. <sup>1</sup>EBITDA excludes banks, thrifts, and insurers. <sup>2</sup>Price/earnings excludes negative earnings. <sup>3</sup>Average turnover since inception (May 1, 2019). Dollar turnover, the lesser of purchases or sales as a percentage of the average market value, is presented as an average of portfolios in the Composite. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"). © LSE Group.

**Representative Portfolios:** Unless otherwise noted as Composite, the information presented is based on a representative portfolio. If no single representative portfolio is available to represent the Strategy since inception, different representative portfolios and/or the composite are used for different periods to create a continuous representative portfolio. The representative portfolio is selected by the firm as a representative account that is deemed to best represent this management style using a pre-defined, objective set of criteria. All representative portfolio data is shown as supplemental information to the Composite presentation. Each client portfolio is individually managed and may vary from the information shown for the representative portfolio.

Portfolio contribution calculated gross of fees for the Q1 2021 period. For the purpose of assessing top and bottom contributors, the contribution of child securities is aggregated with that of the parent for corporate actions that occurred during the most recent calendar quarter. The holdings identified do not represent all of the securities purchased, sold, or recommended. To receive information regarding the methodology for calculating the top/bottom contributors or a list showing every holding's contribution to the overall Composite and/or representative portfolio performance contact RRAMCompliance@riverroadam.com. Past performance is no guarantee of future results.

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The Small-Mid Cap Value II Composite contains fully discretionary small-mid cap value equity accounts that seek capital appreciation by investing primarily in small-mid cap value domestic equity securities that trade at a discount to our valuation as determined using RRAM's proprietary Absolute Value® approach. For this Composite, RRAM defines a small to mid cap company as one whose market capitalization is less than \$10 B. RRAM selects securities from a universe of companies with a market capitalization at the time of initial purchase typically between \$500 MM and \$10 B, employing a value driven, bottom-up fundamental approach. The official benchmark for the Composite is the Russell 2500 Value index. The U.S. dollar is the currency used to express performance and includes the reinvestment of income. Composite performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains. All Composite performance is after the deduction of trading costs. Net of fee performance is calculated using actual management fees. Unless otherwise noted, performance provided for periods greater than one year is annualized.

The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in our portfolio at the time you receive this report or that securities sold have not been repurchased. Characteristics and sector weightings of our portfolio are shown and may not be indicative of this strategy's current or future investments. It should not be assumed that any of the holdings discussed herein were or will be profitable or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. This information is shown as supplemental information only and complements the full disclosure presentation.

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Unless otherwise noted, share-related characteristics are provided by FactSet. Portfolio and index characteristics are based on companies' most recent filings as of this report date (values for many companies may be as of the prior period). Most company share-related characteristics exclude outliers. Outlier exclusion methods include interquartile and inverse interquartile; the universe for determining outliers is the Russell 3000. For more information, please contact RRAM.

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## Characteristics &amp; Risk Statistics

|                                       | SMID II | R2500V |
|---------------------------------------|---------|--------|
| Number of Holdings                    | 54      | 1,952  |
| EV / EBITDA <sup>1</sup>              | 9.4     | 12.3   |
| Price / Earnings <sup>2</sup>         | 17.2    | 22.7   |
| Price / Book                          | 1.99    | 2.13   |
| Price / Cash Flow                     | 12.8    | 18.0   |
| ROE (5 YR Avg)                        | 9.9     | 8.3    |
| EPS Growth (5 YR)                     | 12.1    | 6.9    |
| Cash Flow Growth (5 YR)               | 11.9    | 7.3    |
| LT Growth Estimate                    | 10.7    | 10.4   |
| Wtd Avg Mkt Cap (B)                   | \$4.86  | \$6.98 |
| Wtd Med Mkt Cap (B)                   | \$3.75  | \$6.15 |
| Dollar Turnover (SI Avg) <sup>3</sup> | 46.0%   |        |

## Top 10 Portfolio Holdings

| Symbol | Company                              | % Port |
|--------|--------------------------------------|--------|
| ATSG   | Air Transport Services Group Inc.    | 4.38%  |
| WTM    | White Mountains Insurance Group Ltd. | 4.17%  |
| CNNE   | Cannae Holdings Inc.                 | 4.11%  |
| BJ     | BJ's Wholesale Club Holdings Inc.    | 3.69%  |
| LKQ    | LKQ Corp.                            | 3.51%  |
| MUSA   | Murphy USA Inc.                      | 3.18%  |
| UNF    | UniFirst Corp.                       | 3.10%  |
| PINC   | Premier Inc. (CI A)                  | 3.09%  |
| NCR    | NCR Corp.                            | 3.07%  |
| AVYA   | Avaya Holdings Corp.                 | 2.96%  |