

# Mid Cap Value

QUARTERLY UPDATE AS OF DECEMBER 31, 2022



FOR PROFESSIONAL INVESTORS ONLY

## Investment Objective(s)

- Long-term total return > Russell Midcap Value index plus 200 to 400 bps
- Target volatility < Russell Midcap Value

## Strategy Summary

River Road's Mid Cap Value (MCV) Strategy utilizes a fundamentally driven research process to identify attractive purchase candidates from a universe of mid cap stocks. The Strategy seeks to invest in well-managed, financially strong companies that are trading at meaningful discounts to our assessed valuations. We further target companies with predictable and sustainable business models that are undiscovered or underfollowed by traditional Wall Street research firms. Our stock selection process is complemented by a risk averse approach that employs both balanced diversification and a structured sell discipline.

- Bottom-up, fundamentally driven stock selection
- Balanced diversification
- Structured sell discipline

## Portfolio Managers



### Daniel R. Johnson, CFA, CPA

16 years of experience;  
managed Portfolio since inception

University of Kentucky, BS  
University of Kentucky, MAcc



### Matt W. Moran, CFA

22 years of experience;  
managed Portfolio since inception

Bradley University, BS  
University of Chicago, MBA



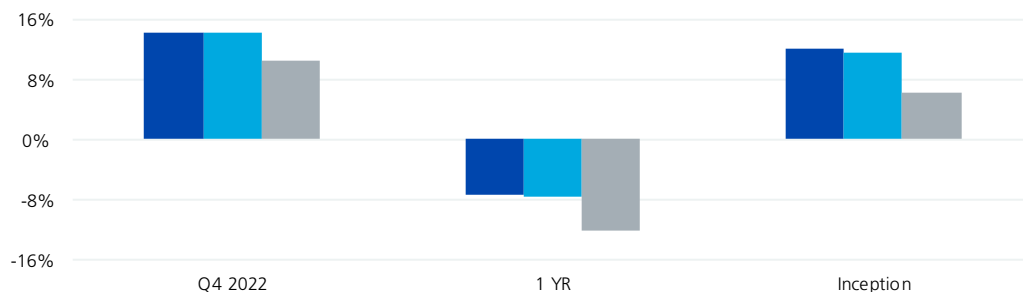
### R. Andrew Beck

23 years of experience;  
managed Portfolio since inception

University of Louisville, BS  
Babson College, MBA

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## Trailing Returns



|                                | Q4 2022 | 1 YR    | Inception |
|--------------------------------|---------|---------|-----------|
| MCV Composite - Gross          | 14.19%  | -7.39%  | 11.95%    |
| MCV Composite - Net            | 14.10%  | -7.70%  | 11.48%    |
| Russell Midcap Value           | 10.45%  | -12.03% | 6.25%     |
| Out / Underperformance - Gross | +3.74%  | +4.64%  | +5.70%    |
| Out / Underperformance - Net   | +3.65%  | +4.33%  | +5.23%    |

## Calendar Year Returns

|                                | 2022    | 2021   |
|--------------------------------|---------|--------|
| MCV Composite - Gross          | -7.39%  | 35.33% |
| MCV Composite - Net            | -7.70%  | 34.65% |
| Russell Midcap Value           | -12.03% | 28.34% |
| Out / Underperformance - Gross | +4.64%  | +6.99% |
| Out / Underperformance - Net   | +4.33%  | +6.31% |

Past performance is no guarantee of future results. There is a risk that invested capital may be lost. Performance is shown gross and net of fees. Inception date: January 1, 2021. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group. Please see reverse side for important disclosure information.

## Market Highlights

- A volatile yet positive quarter for stocks capped **one of the most challenging years on record for investors**.
- For Q4 and 2022, large caps outperformed small caps, while **mid cap topped both**; additionally, **value dominated growth across all cap tiers**.
- Within the Russell Midcap Value index, **Energy (+17.04%)** delivered the highest total return in Q4, while **Communication Services (+2.40%)** delivered the lowest. For 2022, **Energy (+52.60%)** had the highest total return, while **Communication Services (-31.58%)** had the lowest.
- **It was a strong quarter and record year for active mid cap value managers with 69% and 89% beating, respectively.**

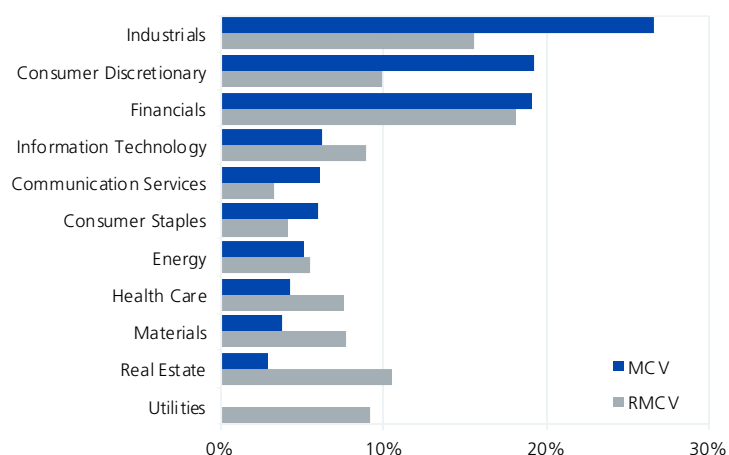
## Portfolio Highlights

- For Q4, the Mid Cap Value (MCV) Composite returned **+14.19%** (**+14.10%** net) versus **+10.45%** for the Russell Midcap Value benchmark. For 2022, the Composite returned **-7.39%** (**-7.70%** net) versus **-12.03%** for the benchmark.
- The sector with the highest contribution to relative return (total effect) in Q4 was **Financials**; for 2022, it was **Energy**.
- The holding with the highest contribution to active return in Q4 was **Atkore Inc. (ATKR)**; for 2022, the top contributor was **Texas Pacific Land Corp. (TPL)**.
- The sector with the lowest contribution to relative return (total effect) in Q4 and 2022 was **Consumer Discretionary**.
- The holding with the lowest contribution to active return in Q4 was **Carlisle Companies Inc. (CSL)**; for 2022, the lowest contributor was **KKR & Co. Inc. (KKR)**.

## Outlook

- **We think companies with attractive ROEs/ROICs, reasonable growth rates, expanding and/or defensible margins, AND attractive valuations will continue to be well-positioned in 2023.**

## Sector Weights



## Portfolio Contribution

| Top Contributors                      | Avg Wgt | PCAR   |
|---------------------------------------|---------|--------|
| ATKR Atkore Inc.                      | 2.83%   | +0.97% |
| FRFHF Fairfax Financial Holdings Ltd. | 2.77%   | +0.56% |
| APG APi Group Corp.                   | 2.23%   | +0.54% |
| FERG Ferguson PLC                     | 3.54%   | +0.52% |
| APO Apollo Global Management Inc.     | 2.14%   | +0.52% |

| Bottom Contributors                  | Avg Wgt | PCAR   |
|--------------------------------------|---------|--------|
| CSL Carlisle Companies Inc.          | 3.79%   | -0.92% |
| AWI Armstrong World Industries Inc.  | 2.65%   | -0.73% |
| LAD Lithia Motors Inc.               | 2.18%   | -0.44% |
| AAP Advance Auto Parts Inc.          | 2.15%   | -0.44% |
| BJ BJ's Wholesale Club Holdings Inc. | 1.86%   | -0.41% |

**Past performance is no guarantee of future results. There is a risk that invested capital may be lost.** GICS sector breakdown reflects percent of total portfolio; stocks without a reported sector are not presented. <sup>1</sup>EBITDA excludes banks, thrifts, and insurers. <sup>2</sup>Price/earnings excludes negative earnings. <sup>3</sup>Estimates based on ordinary shares for all ADR securities held. <sup>4</sup>Average calendar year turnover since inception (January 1, 2021). Dollar turnover, the lesser of purchases or sales as a percentage of the average market value, is presented as an average of all portfolios in the Composite. If one portfolio is not in the Composite for the entire period, turnover is the average annualized turnover of all portfolios in the Composite at the end of the period. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group.

**Representative Portfolios:** Unless otherwise noted as Composite, the information presented is based on a representative portfolio. If no single representative portfolio is available to represent the Strategy since inception, different representative portfolios and/or the composite are used for different periods to create a continuous representative portfolio. The representative portfolio is selected by the firm as a representative account that is deemed to best represent this management style using a pre-defined, objective set of criteria. All representative portfolio data is shown as supplemental information to the Composite presentation. Each client portfolio is individually managed and may vary from the information shown for the representative portfolio.

Top and bottom contributors are calculated gross of fees for the most recent quarter and based on portfolio contribution to active return, which is calculated as the portfolio-weighted return relative to the overall index. For the purpose of assessing top and bottom contributors, the contribution of child securities is aggregated with that of the parent for corporate actions that occurred during the most recent calendar quarter. The holdings identified do not represent all of the securities purchased, sold, or recommended. To receive information regarding the methodology for calculating the top/bottom contributors or a list showing every holding's contribution to the overall Composite and/or representative portfolio performance contact RRAMCompliance@riverroadam.com.

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The Mid Cap Value Composite contains a fully discretionary mid cap value equity account that seeks capital appreciation by investing primarily in mid cap value domestic equity securities that trade at a discount to our valuation as determined using RRAM's proprietary Absolute Value® approach. For this Composite, RRAM defines a mid cap company as one whose market capitalization is less than \$35 B at the time of initial purchase. RRAM selects securities from a universe of companies with a market capitalization at the time of initial purchase typically between \$2 B and \$35 B, employing a value driven, bottom-up fundamental approach. The official benchmark for the Composite is the Russell Midcap® Value index. All other indices are shown for additional information only. Composite performance may differ materially from the indices as the Composite only invests in a subset of the securities contained in the indices and also invests in securities not contained in the indices. The U.S. dollar is the currency used to express performance and includes the reinvestment of income. Composite performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains. All Composite performance is after the deduction of trading costs. Net of fee performance is calculated using actual management fees. For periods including non-fee paying accounts, net was calculated for those accounts by applying the highest fee schedule effective at that time.

The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in our portfolio at the time you receive this report or that securities sold have not been repurchased. Characteristics and sector weightings of our portfolio are shown and may not be indicative of this strategy's current or future investments. It should not be assumed that any of the holdings discussed herein were or will be profitable or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. This information is shown as supplemental information only and complements the full disclosure presentation.

Sector, Industry Group, Industry, or Sub-industry group levels are determined at the beginning of each month according to the Global Industry Classification Standard ("GICS"), developed and exclusively owned by MSCI, Inc. ("MSCI") and Standard & Poor's Financial Services LLC ("S&P"), unless otherwise stated that they have been reclassified or classified by RRAM. Reclassifications/classifications by RRAM are not supported by S&P or MSCI. All GICS data is provided "As Is" with no warranties. RRAM may classify securities that are not automatically classified by MSCI and S&P.

Unless otherwise noted, share-related characteristics are provided by FactSet. Portfolio and index characteristics are based on companies' most recent filings as of this report date (values for many companies may be as of the prior period). Most company share-related characteristics exclude outliers. Outlier exclusion methods include interquartile and inverse interquartile; the universe for determining outliers is the Russell 3000. For more information, please contact RRAM.

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## Characteristics

|                                       | MCV   | RMCV |
|---------------------------------------|-------|------|
| Number of Holdings                    | 49    | 699  |
| EV / EBITDA <sup>1</sup>              | 8.6   | 10.0 |
| Price / Earnings <sup>2</sup>         | 14.2  | 14.3 |
| Price / Book                          | 2.55  | 2.25 |
| Price / Cash Flow                     | 11.3  | 13.4 |
| ROE (5 YR Avg)                        | 16.6  | 12.4 |
| EPS Growth (5 YR)                     | 21.8  | 11.6 |
| Cash Flow Growth (5 YR)               | 3.4   | 1.3  |
| LT Growth Estimate <sup>3</sup>       | 10.0  | 8.2  |
| Cash                                  | 0.9%  |      |
| Dollar Turnover (SI Avg) <sup>4</sup> | 68.6% |      |

## Top 10 Portfolio Holdings

| Symbol | Company                         | % Port |
|--------|---------------------------------|--------|
| CSL    | Carlisle Companies Inc.         | 3.99%  |
| LKQ    | LKQ Corp.                       | 3.98%  |
| FERG   | Ferguson PLC                    | 3.82%  |
| FRFHF  | Fairfax Financial Holdings Ltd. | 3.72%  |
| KR     | Kroger Co.                      | 3.42%  |
| KKR    | KKR & Co. Inc.                  | 3.35%  |
| ARES   | Ares Management Corp.           | 2.90%  |
| LAD    | Lithia Motors Inc.              | 2.69%  |
| UNF    | UniFirst Corp.                  | 2.60%  |
| APG    | APi Group Corp.                 | 2.59%  |