

# Focused Absolute Value®

A HIGH CONVICTION STRATEGY | QUARTERLY UPDATE AS OF MARCH 31, 2023



FOR PROFESSIONAL INVESTORS ONLY

## Investment Objective

Long-term total return = Russell 3000 Value index plus a minimum of +200 bps

## Strategy Summary

**Focused Absolute Value® (FAV) is a concentrated, all cap value strategy comprised of what the firm's associate portfolio managers and analysts believe are the 'best and most timely ideas' selected from the stocks held across all River Road U.S. equity strategies.**<sup>1</sup>

The Strategy combines the firm's proven investment processes with the stock picking skills of River Road portfolio managers and collective insights and opinions of the firm's associate portfolio managers and analysts.

The Strategy seeks to remain fully invested at all times, is index independent, and is highly opportunistic. The minimum market cap for investment is \$250 MM (at the time of initial purchase).

<sup>1</sup>If a holding is liquidated from all RRAM portfolios, the stock must be sold from the Focused Absolute Value® Portfolio within a reasonable period of time (typically less than 30 days).

## Portfolio Managers



### R. Andrew Beck

Chief Executive Officer & Senior Portfolio Manager

24 years of experience; managed Portfolio since inception

University of Louisville, BS  
Babson College, MBA



### J. Alex Brown

Chief Investment Officer

17 years of experience; managed Portfolio since 2022

United States Air Force Academy, BS  
Harvard Business School, MBA



### Ashley L. Abney, CPA

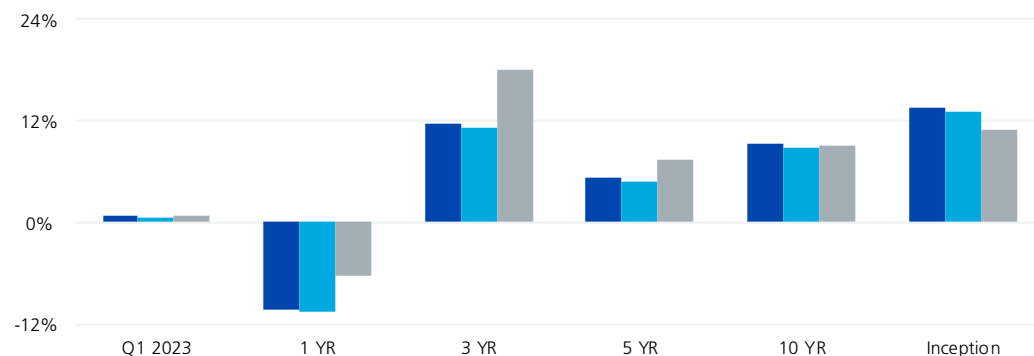
Associate Portfolio Manager, Derived Strategies

17 years of experience; managed Portfolio since 2021

Centre College, BS

River Road is a registered investment adviser formed in April 2005 and is majority owned by Affiliated Managers Group, Inc. Affiliated Managers Group, Inc., AMG Funds, and other AMG entities are affiliates of River Road. Registration of an investment adviser does not imply a certain level of skill or training.

## Trailing Returns



	Q1 2023	1 YR	3 YR	5 YR	10 YR	Inception
FAV Composite - Gross	0.72%	-10.32%	11.63%	5.20%	9.28%	13.64%
FAV Composite - Net	0.64%	-10.59%	11.30%	4.84%	8.76%	12.98%
Russell 3000 Value	0.91%	-6.35%	18.12%	7.30%	8.99%	10.86%
Out / Underperformance - Gross	-0.19%	-3.97%	-6.49%	-2.10%	+0.29%	+2.78%
Out / Underperformance - Net	-0.27%	-4.24%	-6.82%	-2.46%	-0.23%	+2.12%

## Calendar Year Returns

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
FAV Composite - Gross	-16.45%	14.63%	1.16%	36.23%	-3.04%	11.60%	27.14%	-3.84%	11.31%	40.15%
FAV Composite - Net	-16.70%	14.29%	0.80%	35.69%	-3.40%	11.22%	26.44%	-4.56%	10.48%	39.10%
Russell 3000 Value	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%	18.40%	-4.13%	12.70%	32.69%
Out / Underperformance - Gross	-8.47%	-10.74%	-1.71%	+9.97%	+5.54%	-1.59%	+8.74%	+0.29%	-1.39%	+7.46%
Out / Underperformance - Net	-8.72%	-11.08%	-2.07%	+9.43%	+5.18%	-1.97%	+8.04%	-0.43%	-2.22%	+6.41%

Past performance is no guarantee of future results. There is a risk that invested capital may be lost. Performance is shown gross and net of fees. Inception date: January 1, 2009. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group. Please see reverse side for important disclosure information.

## Market Highlights

- **Stocks delivered positive results in Q1 despite a slew of negative events**, including two of the largest bank failures in history.
- A sharp style reversal in March resulted in **large cap and growth significantly outperforming small cap and value**.
- Within the Russell 3000 Value index, **Communication Services (+19.44%)** and **Information Technology (+14.19%)** posted the highest total returns, while **Financials (-6.05%)** and **Health Care (-5.54%)** posted the lowest.

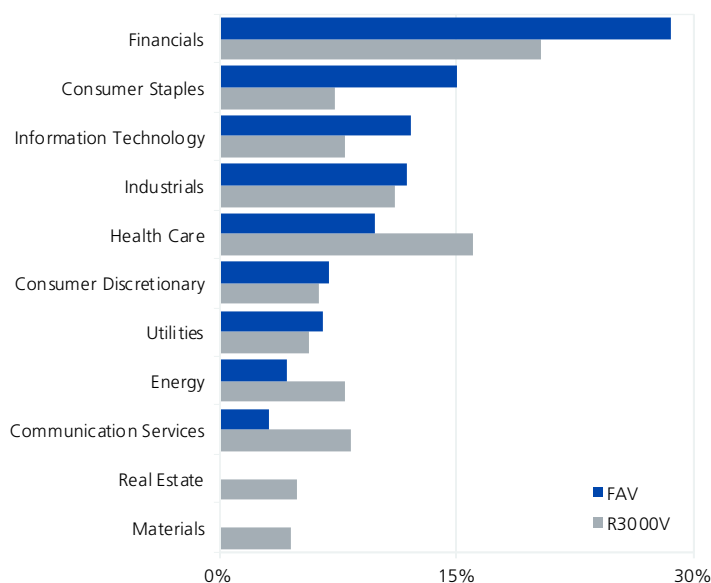
## Portfolio Highlights

- The River Road Focused Absolute Value® (FAV) Composite returned **+0.72%** (**+0.64%** net) for Q1 versus **+0.91%** for the Russell 3000 Value.
- The holdings with the highest contribution to active return were **Fairfax Financial Holdings Ltd. (FRFH: +14%, +70 bps)** and **Asbury Automotive Group Inc. (ABG: +36%, +60 bps)**.
- The holdings with the lowest contribution to active return were **Pfizer Inc. (PFE: -20%, -90 bps)** and **Air Transport Services Group Inc. (ATSG: -20%, -76 bps)**.

## Outlook

- **The bear market is NOT over.** We believe the regional banking crisis marks the middle phase in the downturn and a string of bad events, a recession, or a deeper trough in earnings will signal the ultimate bottom in stocks.

### Sector Weights



### Portfolio Contribution

Top Contributors		Avg Wgt	PCAR
FRFHF	Fairfax Financial Holdings Ltd.	5.85%	+0.70%
ABG	Asbury Automotive Group Inc.	1.05%	+0.60%
KR	Kroger Co.	4.26%	+0.48%
BJ	BJ's Wholesale Club Holdings Inc.	3.37%	+0.46%
ORCL	Oracle Corp.	3.48%	+0.43%
Bottom Contributors		Avg Wgt	PCAR
PFE	Pfizer Inc.	3.68%	-0.90%
ATSG	Air Transport Services Group Inc.	3.26%	-0.76%
AES	AES Corp.	3.73%	-0.71%
BAX	Baxter International Inc.	1.84%	-0.59%
USB	U.S. Bancorp	3.37%	-0.57%

**Past performance is no guarantee of future results. There is a risk that invested capital may be lost.** GICS sector and market cap breakdowns reflect percent of total portfolio; stocks without a reported sector or market cap (e.g. corporate reorganizations, mergers, acquisitions, and dissolutions) are not presented. <sup>1</sup>EBITDA excludes banks, thrifts, and insurers. <sup>2</sup>Price/earnings excludes negative earnings. <sup>3</sup>Estimates based on ordinary shares for all ADR securities held. <sup>4</sup>Risk characteristics are based on trailing 60-month gross of fee composite performance. <sup>5</sup>Average calendar year turnover. Dollar turnover, the lesser of purchases or sales as a percentage of the average market value, is presented as an average of all portfolios in the Composite. If one portfolio is not in the Composite for the entire period, turnover is the average annualized turnover of all portfolios in the Composite at the end of the period. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group.

**Representative Portfolios:** Unless otherwise noted, information is based on a representative portfolio. If no single representative portfolio is available to represent the Strategy since inception, different representative portfolios and/or the composite are used for different periods to create a continuous representative portfolio. The representative portfolio is selected by the firm as a representative account that is deemed to best represent this management style using a pre-defined, objective set of criteria. All representative portfolio data is shown as supplemental information to the Composite presentation. Each client portfolio is individually managed and may vary from the information shown for the representative portfolio.

Top and bottom contributors are calculated gross of fees for the most recent quarter and based on portfolio contribution to active return, which is calculated as the portfolio-weighted return relative to the overall index. For the purpose of assessing top and bottom contributors, the contribution of child securities is aggregated with that of the parent for corporate actions that occurred during the most recent calendar quarter. The performance numbers included in parentheses behind a stock's name refer to that stock's total gross return (dividends reinvested) and contribution to active return for the representative portfolio during the period. Unless otherwise noted, total effect is used to assess the contribution to relative return. The holdings identified do not represent all of the securities purchased, sold, or recommended. To receive information regarding the methodology for calculating the top/bottom contributors or a list showing every holding's contribution to the overall Composite and/or representative portfolio performance contact RRAMCompliance@riverroadam.com. Past performance is no guarantee of future results.

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The Focused Absolute Value® Composite contains fully discretionary accounts that seek capital appreciation by investing primarily in equity securities that trade at a discount to our valuation as determined using RRAM's proprietary Absolute Value® approach. RRAM selects securities from a universe of companies that are held by other RRAM strategies, which typically includes all market capitalizations. RRAM employs a value-driven, bottom-up fundamental approach. The official benchmark for the Composite is the Russell 3000 Value. All other indices are shown for additional information only. Composite performance may differ materially from the indices as the Composite only invests in a subset of the securities contained in the indices and also invests in securities not contained in the indices. The U.S. dollar is the currency used to express performance and includes the reinvestment of income. Composite performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains. All Composite performance is after the deduction of trading costs. Net of fee performance is calculated using actual management fees. For periods including non-fee paying accounts, net was calculated for those accounts by applying the highest fee schedule effective at that time. Unless otherwise noted, performance provided for periods greater than one year is annualized. **The team of analysts involved with recommending investments for Focused Absolute Value® has changed and may continue to change over time.**

The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in our portfolio at the time you receive this report or that securities sold have not been repurchased. Characteristics and sector weightings of our portfolio are shown and may not be indicative of this strategy's current or future investments. It should not be assumed that any of the holdings discussed herein were or will be profitable or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. This information is shown as supplemental information only and complements the full disclosure presentation.

Sector, Industry Group, Industry, or Sub-industry group levels are determined at the beginning of each month according to the Global Industry Classification Standard ("GICS"), developed and exclusively owned by MSCI, Inc. ("MSCI") and Standard & Poor's Financial Services LLC ("S&P"), unless otherwise stated that they have been reclassified or classified by RRAM. Reclassifications/classifications by RRAM are not supported by S&P or MSCI. All GICS data is provided "As Is" with no warranties. RRAM may classify securities that are not automatically classified by MSCI and S&P.

Unless otherwise noted, share-related characteristics are provided by FactSet. Portfolio and index characteristics are based on companies' most recent filings as of this report date (values for many companies may be as of the prior period). Most company share-related characteristics exclude outliers. Outlier exclusion methods include interquartile and inverse interquartile; the universe for determining outliers is the Russell 3000. For more information, please contact RRAM.

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### Characteristics & Risk Statistics

	FAV	R3000V
Number of Holdings	29	2,212
EV / EBITDA <sup>1</sup>	9.2	10.7
Price / Earnings <sup>2</sup>	13.8	15.7
Price / Book	2.08	2.29
Price / Cash Flow	11.4	14.0
ROE (5 YR Avg)	14.8	14.2
EPS Growth (5 YR)	10.7	12.5
LT Growth Estimate <sup>3</sup>	11.0	8.1
Annualized Standard Deviation <sup>4</sup>	19.86	18.93
Jensen Alpha <sup>4</sup>	-2.21	
Beta <sup>4</sup>	1.02	
Cash	2.0%	
Dollar Turnover (3 YR Avg) <sup>5</sup>	88.6%	

### Market Cap Breakdown

	FAV	R3000V
Wtd Median Market Cap	\$17.55 B	\$70.22 B
Wtd Avg Market Cap	\$98.73 B	\$146.15 B
Large/Mega Cap: > \$45 B	33.8%	60.1%
Mid Cap: \$10 B - \$45 B	35.3%	26.5%
Micro/Small Cap: < \$10 B	28.9%	13.5%

### Top 10 Portfolio Holdings

Symbol	Company	% Port
BRK.B	Berkshire Hathaway Inc. (CI B)	6.96%
FRFHF	Fairfax Financial Holdings Ltd.	5.82%
KR	Kroger Co.	4.86%
FISV	Fiserv Inc.	4.55%
LKQ	LKQ Corp.	4.19%
TAP	Molson Coors Beverage Co. (CI B)	4.00%
ORCL	Oracle Corp.	3.73%
WEX	WEX Inc.	3.71%
UPS	United Parcel Service Inc. (CI B)	3.67%
PDCO	Patterson Companies Inc.	3.58%

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