

# Small-Mid Cap Value

QUARTERLY UPDATE AS OF MARCH 31, 2023



FOR PROFESSIONAL INVESTORS ONLY

## Investment Objective(s)

- Long-term total return > Russell 2500 Value index plus 200 to 400 bps
- Target volatility < Russell 2500 Value

## Strategy Summary

River Road's Small-Mid Cap Value (SMID) Strategy utilizes a fundamentally driven research process to identify attractive purchase candidates from a universe of small to mid cap stocks. The Strategy seeks to invest in well-managed, financially strong companies that are trading at meaningful discounts to our assessed valuations. We further target companies with predictable and sustainable business models that are undiscovered or underfollowed by traditional Wall Street research firms. Our stock selection process is complemented by a risk averse approach that employs both balanced diversification and a structured sell discipline.

- Bottom-up, fundamentally driven stock selection
- Balanced diversification
- Structured sell discipline

## Portfolio Managers



### J. Justin Akin

20 years of experience;  
managed Portfolio since 2012

Centre College, BS



### R. Andrew Beck

24 years of experience;  
managed Portfolio since inception

University of Louisville, BS  
Babson College, MBA



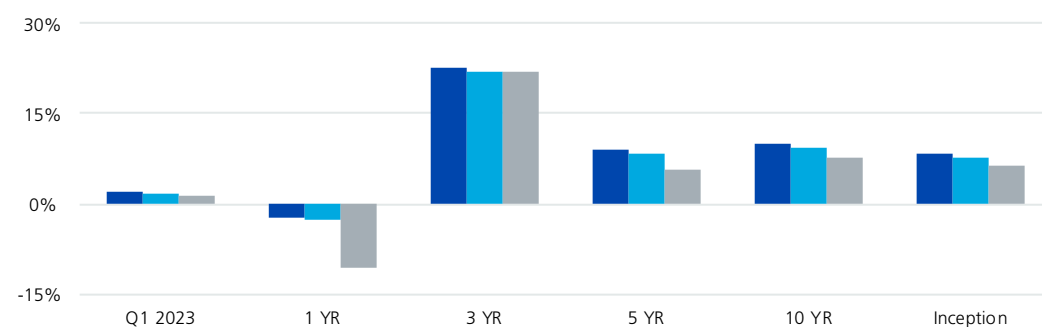
### Todd D. Mayberry, CFA

12 years of experience;  
managed Portfolio since 2021

University of Cincinnati, BBA

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## Trailing Returns



	Q1 2023	1 YR	3 YR	5 YR	10 YR	Inception
SMID Composite - Gross	1.94%	-2.18%	22.52%	8.83%	10.10%	8.47%
SMID Composite - Net	1.82%	-2.67%	21.90%	8.21%	9.42%	7.72%
Russell 2500 Value	1.40%	-10.53%	21.80%	5.61%	7.72%	6.39%
Out / Underperformance - Gross	+0.54%	+8.35%	+0.72%	+3.22%	+2.38%	+2.08%
Out / Underperformance - Net	+0.42%	+7.86%	+0.10%	+2.60%	+1.70%	+1.33%

## Calendar Year Returns

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
SMID Composite - Gross	-7.12%	24.93%	2.78%	34.68%	-5.61%	16.38%	27.35%	-1.16%	1.09%	29.96%
SMID Composite - Net	-7.59%	24.30%	2.23%	33.80%	-6.23%	15.65%	26.55%	-1.84%	0.35%	28.97%
Russell 2500 Value	-13.08%	27.78%	4.88%	23.56%	-12.36%	10.36%	25.20%	-5.49%	7.11%	33.32%
Out / Underperformance - Gross	+5.96%	-2.85%	-2.10%	+11.12%	+6.75%	+6.02%	+2.15%	+4.33%	-6.02%	-3.36%
Out / Underperformance - Net	+5.49%	-3.48%	-2.65%	+10.24%	+6.13%	+5.29%	+1.35%	+3.65%	-6.76%	-4.35%

Past performance is no guarantee of future results. There is a risk that invested capital may be lost. Performance is shown gross and net of fees. Inception date: March 1, 2007. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"). © LSE Group. Please see reverse side for important disclosure information.

## Market Highlights

- Stocks delivered positive results in Q1 despite a slew of negative events**, including two of the largest bank failures in history.
- A sharp style reversal in March resulted in **large cap and growth significantly outperforming small cap and value**.
- Within the Russell 2500 Value, **Information Technology (+10.57%)** and **Consumer Discretionary (+9.18%)** posted the highest total returns, while **Financials (-9.54%)** and **Energy (-6.67%)** posted the lowest.
- It was another strong quarter for active small and small-mid cap value managers with 75% and 67% beating the benchmark**, respectively.

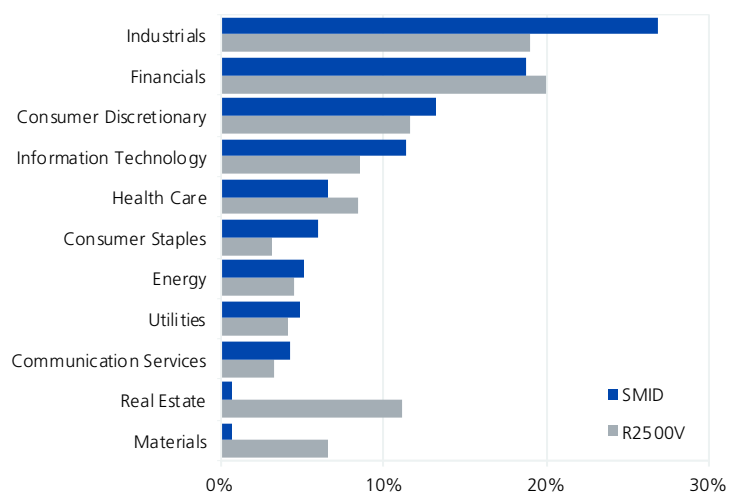
## Portfolio Highlights

- For Q1, the River Road Small-Mid Cap Value (SMID) Composite returned **+1.94%** (**+1.82%** net) versus **+1.40%** for the Russell 2500 Value benchmark.
- The sectors with the highest contribution to relative return (total effect) in Q1 were **Financials (+204 bps)** and **Information Technology (+53 bps)**.
- The holdings with the highest contribution to active return were **Atkore Inc. (ATKR: +24%, +60 bps)** and **Vontier Corp. (VNT: +42%, +53 bps)**.
- The sectors with the lowest contribution to relative return (total effect) in Q1 were **Industrials (-150 bps)** and **Consumer Discretionary (-103 bps)**.
- The holdings with the lowest contribution to active return were **Air Transport Services Group Inc. (ATSG: -20%, -85 bps)** and **Advance Auto Parts Inc. (AAP: -17%, -51 bps)**.

## Outlook

- The bear market is NOT over.** We believe the regional banking crisis marks the middle phase in the downturn and a string of bad events, a recession, or a deeper trough in earnings will signal the ultimate bottom in stocks.

## Sector Weights



## Portfolio Contribution

Top Contributors	Avg Wgt	PCAR
ATKR Atkore Inc.	3.03%	+0.60%
VNT Vontier Corp.	1.56%	+0.53%
BJ BJ's Wholesale Club Holdings Inc.	2.49%	+0.32%
ACIW ACI Worldwide Inc.	1.82%	+0.26%
FIX Comfort Systems USA Inc.	1.10%	+0.24%

## Bottom Contributors

ATSG Air Transport Services Group Inc.	3.60%	-0.85%
AAP Advance Auto Parts Inc.	2.51%	-0.51%
CXW CoreCivic Inc.	1.76%	-0.45%
UNF UniFirst Corp.	3.07%	-0.31%
AEL American Equity Investment Life Holding Co.	1.31%	-0.26%

**Past performance is no guarantee of future results. There is a risk that invested capital may be lost.** GICS sector breakdown reflects percent of total portfolio; stocks without a reported sector are not presented. <sup>1</sup>EBITDA excludes banks, thrifts, and insurers. <sup>2</sup>Price/earnings excludes negative earnings. <sup>3</sup>Estimates based on ordinary shares for all ADR securities held. <sup>4</sup>Risk characteristics based on trailing 60-month gross of fee composite performance. <sup>5</sup>Average calendar year turnover. Dollar turnover, the lesser of purchases or sales as a percentage of the average market value, is presented as an average of all portfolios in the Composite. If one portfolio is not in the Composite for the entire period, turnover is the average annualized turnover of all portfolios in the Composite at the end of the period. Index data source: London Stock Exchange Group PLC and its group undertakings (collectively, the "LSE Group"), © LSE Group.

**Representative Portfolios:** Unless otherwise noted as Composite, the information presented is based on a representative portfolio. If no single representative portfolio is available to represent the Strategy since inception, different representative portfolios and/or the composite are used for different periods to create a continuous representative portfolio. The representative portfolio is selected by the firm as a representative account that is deemed to best represent this management style using a pre-defined, objective set of criteria. All representative portfolio data is shown as supplemental information to the Composite presentation. Each client portfolio is individually managed and may vary from the information shown for the representative portfolio.

Top and bottom contributors are calculated gross of fees for the most recent quarter and based on portfolio contribution to active return, which is calculated as the portfolio-weighted return relative to the overall index. For the purpose of assessing top and bottom contributors, the contribution of child securities is aggregated with that of the parent for corporate actions that occurred during the most recent calendar quarter. The performance numbers included in parentheses behind a stock's name refer to that stock's total gross return (dividends reinvested) and contribution to active return for the representative portfolio during the period. Unless otherwise noted, total effect is used to assess the contribution to relative return. The holdings identified do not represent all of the securities purchased, sold, or recommended. To receive information regarding the methodology for calculating the top/bottom contributors or a list showing every holding's contribution to the overall Composite and/or representative portfolio performance contact RRAMCompliance@riverroadam.com.

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The Small-Mid Cap Value Composite contains fully discretionary small-mid cap value equity accounts that seek capital appreciation by investing primarily in small-mid cap value domestic equity securities that trade at a discount to our valuation as determined using RRAM's proprietary Absolute Value® approach. For this Composite, RRAM defines a small to mid cap company as one whose market capitalization is less than \$10 B. RRAM selects securities from a universe of companies with a market capitalization at the time of initial purchase typically between \$250 MM and \$10 B, employing a value driven, bottom-up fundamental approach. The official benchmark for the Composite is the Russell 2500 Value index. All other indices are shown for additional information only. Composite performance may differ materially from the indices as the Composite only invests in a subset of the securities contained in the indices and also invests in securities not contained in the indices. The U.S. dollar is the currency used to express performance and includes the reinvestment of income. Composite performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains. All Composite performance is after the deduction of trading costs. Net of fee performance is calculated using actual management fees, which includes performance fees for some periods. Unless otherwise noted, performance provided for periods greater than one year is annualized.

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Unless otherwise noted, share-related characteristics are provided by FactSet. Portfolio and index characteristics are based on companies' most recent filings as of this report date (values for many companies may be as of the prior period). Most company share-related characteristics exclude outliers. Outlier exclusion methods include interquartile and inverse interquartile; the universe for determining outliers is the Russell 3000. For more information, please contact RRAM.

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## Characteristics &amp; Risk Statistics

	SMID	R2500V
Number of Holdings	69	1,795
EV / EBITDA <sup>1</sup>	7.8	9.5
Price / Earnings <sup>2</sup>	12.0	12.6
Price / Book	1.63	1.71
Price / Cash Flow	9.5	11.6
ROE (5 YR Avg)	15.0	8.5
EPS Growth (5 YR)	14.6	10.7
Cash Flow Growth (5 YR)	1.8	1.5
LT Growth Estimate <sup>3</sup>	10.7	8.9
Annualized Standard Deviation <sup>4</sup>	21.59	23.51
Jensen Alpha <sup>4</sup>	3.66	
Beta <sup>4</sup>	0.89	
Cash	1.7%	
Dollar Turnover (3 YR Avg) <sup>5</sup>	37.0%	

## Top 10 Portfolio Holdings

Symbol	Company	% Port
LKQ	LKQ Corp.	4.23%
WTM	White Mountains Insurance Group Ltd.	3.75%
ATKR	Atkore Inc.	3.25%
ATSG	Air Transport Services Group Inc.	3.18%
SNX	TD SYNNEX Corp.	2.89%
UNF	UniFirst Corp.	2.84%
PINC	Premier Inc. (CI A)	2.78%
BJ	BJ's Wholesale Club Holdings Inc.	2.69%
WEX	WEX Inc.	2.39%
VST	Vistra Corp.	2.31%